

PYN Elite Monthly Review - May 2018

T 1	T C	
Fund	Inform	ation
I unu	IIII OI III	auon

Fund Focus	Asia ex Japan
Market Focus	Vietnam
ISIN	FI0008803812
Bloomberg	ELITE FH
Subscription / Redemption fee	0%*
Management fee	1%
Performance-based fee, HWM	12%
Current HWM (31 January 2018)	325.362 EUR
	- FUD

*Subscription fee is 5 % for amounts of 3 million EUR or more

Allocation of PYN Elite

4% 0% Vietnam Equities 100 % -4% PYN Elite Cash 0 % -8% MSCI Asia ex Japan (Euro) VNIndex (VND) -12% 8-May 10-May 12-May 14-May 16-May 18-May 20-May 22-May 22-May 6-May 0-May 2-May 4-May 6-May

Comments

The sharp correction in April by financials and large-caps evolved into a broad market sell-off in May, with a little recovery at month-end. While some names' corrections were anticipated, many quality stocks were also sold off indiscriminately under panic. The Index was down 7.5% this month and erased all gains made in 2018. Liquidity was thin as buyers vanished. The confluence of several factors - tightening global liquidity, rebound of Vietnamese government bond yields, and new domestic big listings (VHM and TCB) sucking up cash - contributed to profit taking activities, the magnitude of May plunge was exaggerated by rapid cutting of margin lending. PYN Elite NAV declined 4.2% in May. The decline was mitigated by a weak Euro.

One brokerage house estimates that during 3 weeks of 7th-28th May, the whole market cut margin lending by \$351 million (9% of trading value during the period). However, total margin lending is around \$1.9bn, or only 1% of total market cap. Even though sudden change of margin level magnified the market volatility in the very short time, stock prices should revert to fundamental value over long term as fundamental investors are in command for the whole market.

Vietnam fundamentals remain solid: 5M2018 retail sales +10.8%, export +15.8%, IIP +9.7%. PMI rose to 53.9 in May from 52.7 in April. Foreign reserve hit new high of \$64 billion. 400 listed companies set average net profit growth target of 27% YoY for 2018 at their AGMs. Vietnam won a sovereign rating upgrade from Fitch Ratings.

Banks currently account for 15.4% of PYN Elite's portfolio. We are bullish on the modern-managed, retail-focused and technology-empowered banks. In 1Q2018, the 3 large-size state-owned commercial banks (SOCBs) posted a 29% YoY NP growth, while the 9 joint stock commercial banks (JSCBs) reported a stellar 116% YoY NP growth. The divergent performance will remain in the coming years, as JSCBs focuses on retail lending (i.e.: low market penetration, fast growth and low risks business), are little influenced by lending policy and less burdened by legacy of NPL problems. The 3 SOCB set 2018 profit growth target of mere 8% YoY, while 9 JSCB's targets are more ambitious at 55% YoY. Despite the fundamental difference, quality banks were sold off heavily in the past two months, and valuations became very attractive for certain banks again.

PYN ASIA RESEARCH - Maggie Yi, Analyst

Fund Performance per 31.05.2018

Net Asset Value (NAV) per Unit	303.436 EUR
Assets under Management	427 mil. EUR
Change Month-on-Month	-4.2%
Change Year-to-date	-4.1%
Change since Inception (Feb 1999)	2 934.4%
Annualized Return since Inception	19.3%
Next Subscription Date	29.06.2018
Contact Email	info@pyn.fi

Fund Return vs Index

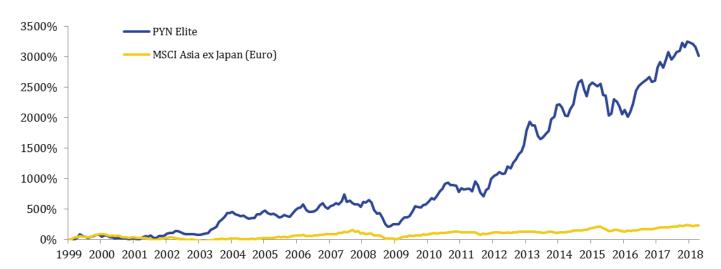
Top Holdings

 Mobile World TP Bank Hoa Binh CII HD Bank Khang Dien 	$\begin{array}{c} 13.4 \ \% \\ 8.3 \ \% \\ 7.0 \ \% \\ 6.8 \ \% \\ 6.4 \ \% \\ 5.9 \ \% \end{array}$	 PAN VCG VN Direct CEO Nam Long AAA 	5.1 % 4.8 % 3.7 % 3.5 % 3.4 % 2.2 %
-----------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------	----------------------------------------------------

Monthly Returns

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2018	2.8%	-0.4%	-0.8%	-1.5%	-4.2%								-4.1%
2017	0.9%	8.0%	3.0%	-2.8%	4.1%	4.5%	-4.0%	1.6%	2.5%	0.5%	4.2%	-2.3%	21.2%
2016	-5.4%	3.5%	-5.0%	3.5%	5.9%	9.7%	2.6%	1.7%	1.3%	1.3%	1.4%	-3.0%	17.8%
2015	6.8%	2.3%	-1.3%	-1.1%	1.7%	-6.9%	-0.7%	-13.0%	1.3%	10.9%	-1.8%	-3.4%	-7.2%
2014	9.2%	0.7%	-2.4%	-5.5%	-0.5%	4.9%	3.8%	9.1%	5.7%	1.5%	-5.7%	-4.1%	16.2%
2013	7.8%	13.9%	7.4%	-3.0%	0.3%	-8.8%	-3.2%	1.9%	3.6%	2.3%	10.1%	1.8%	36.9%
2012	17.0%	4.5%	1.6%	3.7%	-2.9%	1.0%	9.6%	-2.4%	7.0%	4.0%	6.1%	2.8%	64.0%
2011	-9.6%	6.2%	-1.9%	1.4%	0.1%	-4,4%	17.1%	-4.9%	-12.6%	-6.8%	12.7%	2.5%	-4.3%
2010	1.2%	5.9%	8.5%	-1.7%	6.1%	10.3%	4.7%	8.0%	2.5%	-3.9%	-0.2%	-1.2%	46.7%

Cumulative Return since Inception vs Index



Contact

PYN Fund Management Ltd	(09) 270 70400	info@pyn.fi
Fund Manager	Petri Deryng	petri.deryng@pyn.fi
Analyst	Maggie Yi	maggie.yi@pynasiaresearch.com
Analyst	Mai Le	mai.le@pynasiaresearch.com
Analyst	Ly Tran	ly.tran@pynasiaresearch.com
Marketing / Customer Service	Päivi Kumpulainen	paivi.kumpulainen@pyn.fi

Disclaimer

The investment fund presented is an alternative investment fund according to the Finnish Alternative Investment Fund Managers Act (162/2014 as amended) which do not qualify as foreign mutual funds or corresponding foreign undertakings engaged in collective investments (UCITS) as provided in directive 85/611/EEC, as amended. Fund is managed by PYN Fund Management Ltd, located at Mannerheiminaukio 1 E, 00100 Helsinki, Finland.

Potential investors should be aware of that the units of this fund have not been registered and will not be registered in accordance with any securities legislation in the United States, Canada, Japan, Australia, New Zealand, or anywhere outside of Finland. PYN Fund Management Ltd has not taken any measures to ensure that purchase of units in this fund may take place according to the applicable law in any other country than Finland. Accordingly, the fund is only marketed in Finland to Finnish investors. Investors should remember that distribution of information concerning this fund and/or investing in this fund may be restricted by law in certain jurisdictions. It is the investors' responsibility to observe and comply with such restrictions. Potential investors must use their own judgment and consult their own advisors when forming an opinion about this fund or any related legal or financial matters.

Any and all information presented shall be qualified by the information in the respective fund prospectus which is available at PYN Fund Management Ltd's website (www.pyn.fi). PYN Fund Management Ltd's website (accept for information contained in documents required to be presented by the Finnish law, such as individual prospectuses. Information provided on PYN Fund Management Ltd's website and other documents has originally been prepared in the Finnish language and has been translated into English. In the event of any discrepancy between the two versions, the Finnish version shall prevail. The information presented is strictly for private use by its holder and may not be passed on to third parties.

No information presented may be regarded as investment advice, solicitation or recommendation to acquire units in the Fund or offer of any kind. The terms and conditions of the purchase of the units in this fund shall be exclusively specified in the contract to be separately concluded in written between the investor and PYN Fund Management Ltd.

Please note that this fund is not covered by Investors' Compensation Fund or Deposit Guarantee Fund. Any dispute, controversy or claim arising out of or in connection with information regarding this fund shall be settled in accordance with Finnish law exclusively by Finnish courts. See also <u>www.pyn.fi/en/disclaimer</u>.